

Rush Hambleton

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**My Experience
Traits**

	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		
	Paid Captain¹ Global Circumnavigation, 43' sailboat		College Admissions Director² Williams College at Mystic Seaport			Founder³ Bluewater Logistics, LLC			Project Manager⁴ Cummings Properties McCue Corporation		Master of Business Administration Babson College		Founder⁵ Canditto, Inc.			
I am accountable	At 23 years old, I was solely responsible for the lives and safety of two teenagers during circumnavigation		Reported regularly to program director on status of candidates and enrollment metrics			Self-funded start up, I was accountable to myself for every element of performance and profitability.			Created schedules, timelines, milestones and budgets. Reported to supervisors and directly to Board of Directors each quarter		I am accountable to my investors and to myself for performance and profitability.					
I manage relationships	Sustained positive working relationship in intense, tight quarters								Led a 15-person cross functional team & created new bus. division		Developed and managed affiliate program and revenue sharing arrangements with partner firms					
I beat deadlines	Finished 16-month trip within four days of scheduled arrival time.		Beat all deadlines required for candidate processing								Never requested/needed single extension during 2yr program					
I get technical						Our system cataloged more than 100 systems with 1.5k images and attachments for each client.			Created new CAD system for retail accessory industry		Managed creation of new hardware concept, website and CRM/e-commerce system.					
I am a strong communicator			Managed and executed three-month recruiting trips with college advisory staff, students and parents.						Founding member of firm's Toastmasters International Chapter		Selected to be an undergraduate coach, orientation facilitator & finance teaching assistant.					
I distinguish myself and my organizations			Created first-ever public service announcements & raft of innovative promotional ideas						Transitioned from contractor to full time employee within first month. Received two pay raises (totaling 13% of starting salary) in two years		Selected to work directly with CEO on firm's most important new initiative.		Awarded cum laude; coached undergraduate students		Won \$30k first place prize in national business competition. Mention by Martha Stewart Weddings	

¹ Paid Captain
Chaperoned and managed two teenagers on a 16-month circumnavigation aboard a 43' sailboat. Managed all details of safety, planning, logistics, on-board education, and finances.

² College Admissions Director
Was sole recruiter and admissions personnel for Williams College's semester program based at Mystic Seaport. Developed marketing materials and executed recruiting tours and candidate interviews.

³ Founder
Formed company and developed technology for start up yacht services support company. Executed all business planning, budgeting, marketing and sales efforts. Sold business to industry related firm.

⁴ Project Manager
Cummings Properties:
Led special projects including special events, procurement and process improvement.
McCue Corporation:
Led development of new service division roll out including significant technology component.

⁵ Founder
Developed first of its kind consumer photo aggregation device. Built alpha hardware, website, marketing and trade show materials. Currently negotiating sale to fortune 100 firm.